



Demonstrated Experience:

Bits of Technology Wireless Internet (BTWI) has been providing high-quality internet to our customers for almost 10 years via a hybrid Fixed Wireless and Fiber network. We have focused our attention to the unserved and underserved rural areas and small communities of Iowa. In the past, our primary focus has been deploying fixed wireless service, however we have now moved into fiber optic cable installation and services, and investing in the training and equipment necessary to do so.

Our current coverage area includes portions of Dallas, Madison, Polk, Guthrie, Greene, Boone, Story, Butler, Grundy, Hardin, and Franklin counties.

Our business was started over 10 years ago out of the owner's own need for internet service and helping their neighbors and friends that were in the same situation. Since then, our family owned and operated business has grown to almost 1000 customers, 46 broadcast locations, and 10 full-time employees by providing consistently reliable internet service at an affordable cost with family-style customer service. Those employees range from a full-time network engineer, several certified tower climbers, highly trained installers, and back office administration and support.

Our company has been doubling in size approximately every 2 years by putting our customers first and helping fulfill their need for high-speed, quality broadband service. The majority of our new customer leads are generated by word-of-mouth from our existing satisfied customers.

We're an active community member and support many organizations. We provide free internet service and support services to several small community libraries, city halls, fire departments, etc.